

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION: 2023-24

NAME: Dr. Preeti Chhillar
(Even)

SUBJECT: BRF

DATE	TOPICS
01-01-2024 TO 06-01-2024	Indian Partnership Act – Nature of Partnership firm; test of partnership; Duties and Rights of partners; Relations of partners to third parties;
8-01-2024 TO 13-01-2024	position of minor in partnership; Reconstitution of a partnership firm;
15-01-2024 TO 20-01-2024	Registration of firm.
22-01-2024 TO 27-01-2024	Dissolution of firm: - Modes of dissolution; consequences of dissolution of firm;
29-01-2024 TO 3-02-2024	Settlement of accounts after dissolution.
5-02-2024 TO 10-02-2024	Negotiable Instruments Act: - Negotiable Instrument an introduction Promissory notes;
12-02-2024 TO 17-02-2024	Negotiable Instruments Act: Bills of Exchange; cheques
19-02-2024 TO 24-02-2024	Parties to negotiable Instruments; Discharge of parties from Liability
26-02-2024 TO 02-03-2024	Dishonour of Negotiable Instruments.
04-03-2024 TO 09-03-2024	Sales of Goods Act: - Introduction; Formation of contract of sale of Goods
11-03-2024 TO 16-03-2024	Sales of Goods Act: conditions and warranties
18-03-2024 TO 22-03-2024	Transfer of property or ownership
01-04-2024 TO 06-04-2024	Performance of contract- Delivery and Payment
08-04-2024 TO 13-04-2024	Rights of unpaid seller; suits of Breach of contract.
15-04-2024 TO 20-04-2024	RTI Act: features
22-04-2024 TO 27-04-2024	RTI Act: Rights and importance
29-04-2024	Revision
30-04-2024	Assignments

CLASS: B.Com 2nd Sem

SUBJECT: Organisational Behaviour

DATE	TOPICS
01-01-2024 TO 06-01-2024	Organisational behavior introduction
8-01-2024 TO 13-01-2024	Learning its principles and theories
15-01-2024 TO 20-01-2024	Attitude meaning source and formation
22-01-2024 TO 27-01-2024	Personality- meaning determinants types and theories
29-01-2024 TO 3-02-2024	Revision and presentations
5-02-2024 TO 10-02-2024	Perception- meaning nature and its process
12-02-2024 TO 17-02-2024	Group and group dynamics
19-02-2024 TO 24-02-2024	Team building and development
26-02-2024 TO 02-03-2024	Presentations
04-03-2024 TO 09-03-2024	Case studies
11-03-2024 TO 16-03-2024	Organizational conflict
18-03-2024 TO 22-03-2024	Organizational change
01-04-2024 TO 06-04-2024	Management of change
08-04-2024 TO 13-04-2024	Organizational development process and interventions
15-04-2024 TO 20-04-2024	Presentations and assignments
22-04-2024 TO 27-04-2024	Revision
29-04-2024	Revision
30-04-2024	Revision

CLASS: B.Com IVth Sem

SUBJECT: Business Statistics

DATE	TOPICS
01-01-2024 TO 06-01-2024	Index numbers I
8-01-2024 TO 13-01-2024	Index number II
15-01-2024 TO 20-01-2024	Time series analysis I
22-01-2024 TO 27-01-2024	Time series analysis II
29-01-2024 TO 3-02-2024	Time series analysis III
5-02-2024 TO 10-02-2024	Revision and test
12-02-2024 TO 17-02-2024	Probability I
19-02-2024 TO 24-02-2024	Probability II
26-02-2024 TO 02-03-2024	Probability distributions I binomial distribution
04-03-2024 TO 09-03-2024	Probability distributions I binomial distribution
11-03-2024 TO 16-03-2024	Probability distributions I binomial distribution
18-03-2024 TO 22-03-2024	Probability distributions II poisson distribution
01-04-2024 TO 06-04-2024	Probability distributions II poisson distribution
08-04-2024 TO 13-04-2024	Probability distributions II poisson distribution
15-04-2024 TO 20-04-2024	Probability distributions III Normal distribution
22-04-2024 TO 27-04-2024	Probability distributions III Normal distribution
29-04-2024	Revision
30-04-2024	Assignments

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (Even)

CLASS: B.com IInd Sem

SUBJECT: Financial Accounting

DATE	TOPICS
01-01-2024 TO 06-01-2024	Hire Purchase System
8-01-2024 TO 13-01-2024	Installment Payment Systems.
15-01-2024 TO 20-01-2024	Numerical
22-01-2024 TO 27-01-2024	Branch Accounts (including foreign branch)
29-01-2024 TO 3-02-2024	Numerical
5-02-2024 TO 10-02-2024	Departmental Accounts.
12-02-2024 TO 17-02-2024	Numerical
19-02-2024 TO 24-02-2024	. Amalgamation and sale of partnership firms
26-02-2024 TO 02-03-2024	Numerical
04-03-2024 TO 09-03-2024	Dissolution of Partnership Firm- Insolvency of Partners (including Garner v/s Murrey Rule),
11-03-2024 TO 16-03-2024	Gradual Realisation and Piecemeal Distribution
18-03-2024 TO 22-03-2024	Royalty Account.
01-04-2024 TO 06-04-2024	Joint-Venture Account
08-04-2024 TO 13-04-2024	Numerical
15-04-2024 TO 20-04-2024	Revision
22-04-2024 TO 27-04-2024	Assignments and Presentations, Test
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (Even)

CLASS: B.Com IVth Sem

SUBJECT: Corp. Law

DATE	TOPICS
01-01-2024 TO 06-01-2024	Depository System –meaning and importance
8-01-2024 TO 13-01-2024	Shares: -; Types of shares; Allotment of Shares; Transfer and Transmission of shares
15-01-2024 TO 20-01-2024	Paperless Trading – Benefits and Procedure
22-01-2024 TO 27-01-2024	Need for educating investors and ways of educating investors
29-01-2024 TO 3-02-2024	Share capital: - Meaning and forms of capital; Alteration of share capital; Reduction of share capital
5-02-2024 TO 10-02-2024	Further issue of share capital; Rights of pre-emption of shares
12-02-2024 TO 17-02-2024	Shareholders and Members: - Difference between Shareholders and members
19-02-2024 TO 24-02-2024	Modes of acquiring membership; termination of membership
26-02-2024 TO 02-03-2024	Who may be members? Rights and Liabilities of members, Test
04-03-2024 TO 09-03-2024	Meeting of Company: - Essentials of valid meeting; meetings of Shareholders
11-03-2024 TO 16-03-2024	Extra-ordinary general meeting; meetings of board of directors, Proxy; Voting, Notice, Agenda and Minutes of meetings
18-03-2024 TO 22-03-2024	Duties, Powers, Liabilities of directors,
01-04-2024 TO 06-04-2024	Appointment and removal of directors
08-04-2024 TO 13-04-2024	Winding Up: - Meaning; Winding up by the Tribunal-Petition for winding up; Voluntary winding up
15-04-2024 TO 20-04-2024	Powers and Duties of company Liquidator, consequences of winding up
22-04-2024 TO 27-04-2024	Revision
29-04-2024	Assignments and Presentation
30-04-2024	Assignments and Presentation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (Even)

CLASS: B.Com IVth Sem

SUBJECT: Marketing Management

DATE	TOPICS
01-01-2024 TO 06-01-2024	Introduction: - Nature, Scope, Importance of marketing; Marketing concepts- Traditional and Modern.
8-01-2024 TO 13-01-2024	Market Segmentation: - Concept, Importance and basis of market segmentation.
15-01-2024 TO 20-01-2024	Consumer Behaviour: - Nature, Scope, Importance, Factors affecting buyer behaviour.
22-01-2024 TO 27-01-2024	Product Planning and Development: - Importance and scope of product Planning in marketing;
29-01-2024 TO 3-02-2024	Stages of New product development
5-02-2024 TO 10-02-2024	Product Lifecycle: - Stages of Product life cycle;
12-02-2024 TO 17-02-2024	factors affecting product life cycle.
19-02-2024 TO 24-02-2024	Branding and Trademark: - Difference between brand and trademark, advantages
26-02-2024 TO 02-03-2024	Criticism of branding
04-03-2024 TO 09-03-2024	types of branding; Brand Polices and Strategies
11-03-2024 TO 16-03-2024	Pricing: - Meaning; Importance, Factors affecting pricing,
18-03-2024 TO 22-03-2024	pricing objectives,.
01-04-2024 TO 06-04-2024	. Types of price policy and pricing strategies
08-04-2024 TO 13-04-2024	Advertising: - Concept, Importance and criticism of advertising,
15-04-2024 TO 20-04-2024	Media of advertising, Evaluating advertising effectiveness
22-04-2024 TO 27-04-2024	Sales Promotion: - Importance, Methods, Functions and Publicity.
29-04-2024	Assignments and Presentation
30-04-2024	Assignments and Presentation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (Even)

CLASS: B.Com -VIth Sem

SUBJECT: International Marketing

DATE	TOPICS
01-01-2024 TO 06-01-2024	International Marketing, Nature and Concept; Domestic Vs International Marketing
8-01-2024 TO 13-01-2024	Opportunities and Challenges for marketing in International Environment
15-01-2024 TO 20-01-2024	Foreign market selection and entry modes
22-01-2024 TO 27-01-2024	Product Planning and Pricing, International product life cycle research and information
29-01-2024 TO 3-02-2024	Product designing and packaging; Pricing process and methods
5-02-2024 TO 10-02-2024	International price quotations and payment terms, Test
12-02-2024 TO 17-02-2024	Test, solution of problems, queries and doubts, debate
19-02-2024 TO 24-02-2024	International Distribution, Channel structure and selection decisions
26-02-2024 TO 02-03-2024	Managing channel conflicts; Selection and appointment of foreign sales agent
04-03-2024 TO 09-03-2024	Basic export procedure and documentation
11-03-2024 TO 16-03-2024	Methods of International product Promotion
18-03-2024 TO 22-03-2024	Challenges in International advertising,
01-04-2024 TO 06-04-2024	Media strategy and Web marketing, solution of problems
08-04-2024 TO 13-04-2024	Hurdles in international marketing
15-04-2024 TO 20-04-2024	Organising trade fairs and exhibitions, Test
22-04-2024 TO 27-04-2024	Assignments and Presentation
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (Even)

CLASS: B.Com VIth Sem

SUBJECT: GST

DATE	TOPICS
01-01-2024 TO 06-01-2024	Introduction:- Salient feature of GST, Benefit of GST, Constitutional Framework of Goods and Services tax,
8-01-2024 TO 13-01-2024	concept of GST
15-01-2024 TO 20-01-2024	Important definitions; Supply under GST:- Meaning and scope of supply including composite and mixed supply ;
22-01-2024 TO 27-01-2024	levy and collection including reverse charge mechanism,
29-01-2024 TO 3-02-2024	Tax on electronic commerce operator, Exemption from GST; Composition levy;
5-02-2024 TO 10-02-2024	Place of Supply:- Within state/Union territory, Interstate, Import and export;
12-02-2024 TO 17-02-2024	Time of Supply of goods and services; Value of supply including valuation rules;
19-02-2024 TO 24-02-2024	Input tax credit:- Eligibility and conditions for taking Input Tax Credit, Apportionment of credit and blocked credit
26-02-2024 TO 02-03-2024	ITC in case of banking company and financial institutions,
04-03-2024 TO 09-03-2024	ITC availability in special circumstances, Reversal of ITC on switching to composition levy or exit from tax-paying status,
11-03-2024 TO 16-03-2024	Transfer of ITC on account of change in constitution of registered person, Input service distributors;
18-03-2024 TO 22-03-2024	Registration; Issue of invoices:- tax invoice, revised tax invoice, credit note, debit note, bill of supply, receipt voucher,
01-04-2024 TO 06-04-2024	refund voucher, payment voucher, invoices in special cases
08-04-2024 TO 13-04-2024	E-way bill; Payment of Taxes; Returns; Job work; Provision of TDS and TCS; Record keeping, Assessment and Audit;
15-04-2024 TO 20-04-2024	Customs duty: Important definitions, types, importance,
22-04-2024 TO 27-04-2024	documents required for import and export procedure : Export Promotion Scheme
29-04-2024	Revision
30-04-2024	Assignments and Presentation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : PREETI ISHTKAN

CLASS : B.COM IIND

SUBJECT : CORPORATE ACCOUNTING

DATE	TOPICS
01-01-2024 TO 06-01-2024	Amalgamation in the nature of merger and in the nature of purchase: Theory portion
8-01-2024 TO 13- 01-2024	Numericals
15-01-2024 TO 20-01-2024	Numericals
22-01-2024 TO 27-01-2024	Internal Reconstruction : Theory and Numericals
29-01-2024 TO 3- 02-2024	Numericals
5-02-2024 TO 10- 02-2024	Revision
12-02-2024 TO 17-02-2024	Liquidation of a Company : Theory and Numericals
19-02-2024 TO 24-02-2024	Numericals
26-02-2024 TO 02-03-2024	Financial Reporting for Financial Institutions : Theory (Mutual Fund)
04-03-2024 TO 09-03-2024	Theory (NBFC, Merchant Banking, Stock Brockers)
11-03-2024 TO 16-03-2024	Final Accounts of Banking Companies: Theory
18-03-2024 TO 22-03-2024	Numericals
01-04-2024 TO 06-04-2024	Numericals and Revision
08-04-2024 TO 13-04-2024	Accounts of Holding Companies : Theory and Numericals
15-04-2024 TO 20-04-2024	Numericals
22-04-2024 TO 27-04-2024	Numericals and Revision
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : PREETI ISHTKAN

CLASS : M.COM (P)

SUBJECT : FINANCIAL MANAGEMENT

DATE	TOPICS
01-01-2024 TO 06-01-2024	Financial Management: Meaning, Nature, Goals, Financial Decision, Factors, Process, Changing Scenario, Financial Engineering, Financial Plan: Objectives, Steps, Formulation, Estimating Short Term and Long Term Financial Needs
8-01-2024 TO 13- 01-2024	Capitalisation : Meaning, Theories, Over Capitalisation, Under Capitalisation, Watered Stock, Over and Under Trading
15-01-2024 TO 20-01- 2024	Time Value of Money: Compounding Technique, Discounting Technique, Problems Solved
22-01-2024 TO 27-01-2024	Cost of Capital : Meaning, Significance, Classification, Cost of Debts and Related Issues, Cost of Preference Share Capital and Equity Share Capital, Weighted Average Cost of Capital
29-01-2024 TO 3- 02-2024	Leverage : Meaning, Financial Leverage, Operating Leverage and Composite Leverage, EBIT-EPS Analysis, Financial Break-Even Point
5-02-2024 TO 10- 02-2024	Optimal Capital Structure, Risk and Uncertainty, Theories of Capital Structure : Net Income Approach, Net Operating Income Approach, Traditional Approach
12-02-2024 TO 17-02-2024	Modigliani and Miller Approach, Optimal Capital Mix
19-02-2024 TO 24-02-2024	Dividend Decision : Theory of Irrelevance, Theory of relevance, Types of Dividend Policy, Forms, Determinants, Bonus Issue, Legal and Procedural Aspect of Payment of Dividend
26-02-2024 TO 02-03-2024	Capital Budgeting : Meaning, Need, Principles, Process, Methods of Capital Budgeting; Traditional, NPV Method, IRR Method, PI Method etc.
04-03-2024 TO 09-03-2024	Capital Rationing, Risk Analysis: Causes, Types
11-03-2024 TO 16-03-2024	Techniques of Measuring Risk, Sensitivity Technique, Decision Tree
18-03-2024 TO 22-03-2024	Capital Restructuring : Meaning, Need, Techniques, Financial Restructuring, Reorganisation of Capital
01-04-2024 TO 06-04-2024	Buy-Back of Shares, Corporate Failure and Liquidation, Expansion, Combination
08-04-2024 TO 13-04-2024	Mergers: Types, Forms, Financial Restructuring, SEBI Regulations, 2011
15-04-2024 TO 20-04-2024	Revision
22-04-2024 TO 30-04-2024	Revision

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : PREETI ISHTKAN

CLASS : M.COM FINAL

SUBJECT : ADVANCE ACCOUNTING

DATE	TOPICS
01-01-2024 TO 06-01-2024	Holding Companies : Meaning, Consolidated Financial Statement, Consolidated Balance Sheet: Preparation, Minority Interest, Pre-Acquisition and Post-Acquisition Profit
8-01-2024 TO 13- 01-2024	Unrealised Profit, Inter-Company Owings, Debentures and Preference Shares in Subsidiary Company, Dividend received out of Pre-Acquisition and Post-Acquisition profit, Interim Dividend
15-01-2024 TO 20-01-2024	Proposed Dividend, Revaluation of Assets, Issue of Bonus Shares by Subsidiary Company
22-01-2024 TO 27-01-2024	Farm Accounting : Meaning, Features, Need, Accounting Treatment, Recording Final Accounts, Numericals
29-01-2024 TO 3- 02-2024	Government Accounting : Meaning, Objectives, Purpose, Terms and Expressions of Government Finance, General Structure of the Financial Administration in India, Basic Structure in the form of Government Accounts
5-02-2024 TO 10- 02-2024	Comptroller and Auditor General of India, Suspense Account in Government Accounting, Revision
12-02-2024 TO 17-02-2024	Voyage Accounts : Meaning, Accounting Treatment, Numericals
19-02-2024 TO 24-02-2024	Accounting for Corporate Restructuring, Forensic Accounting
26-02-2024 TO 02-03-2024	Double Accounts System : Meaning, Nature, Features, Receipt and Expenditure Accounts, Capital Accounts, General Balance Sheet, Personal Accounts, Net Revenue Accounts, Replacement of an Assets
04-03-2024 TO 09-03-2024	Electricity Accounts: Meaning, Accounting Treatment, Numericals
11-03-2024 TO 16-03-2024	Inflation Accounting : Meaning, Features, Advantages, Methods of the accounting for Price Level Changes, General Price Level Accounting,
18-03-2024 TO 22-03-2024	Current Cost Accounting Methods, Appraisal of C.P.P. and C.C.A.
01-04-2024 TO 06-04-2024	Human Resource Accounting : Meaning, Features, Approaches of HRA
08-04-2024 TO 13-04-2024	Assumptions of HRA, Methods of HRA, Human Resource Cost Accounting, Historical Cost Accounting
15-04-2024 TO 20-04-2024	Replacement Cost Method, Opportunity Cost Method, Human Resource Value Accounting
22-04-2024 TO 30-04-2024	Revision

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : Dr. Suman Devi

CLASS :B.Com. 2nd Year

SUBJECT : Basics of Retailing

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Meaning, nature, scope and importance of Retailing
From 31-07-2023 TO 05-08-2023	Growth and present size of Retailing
From 07-08-2023 TO 12-08-2023	Career option in retailing and Technology induction in retailing
From 14-08-2023 TO 19-08-2023	Future of retailing in India, Solution of Problems & queries, Solutions of Queries
From 21-08-2023 TO 26-08-2023	Types of Retailing: Stores classified by owners and Stores classified by merchandising categories
From 28-08-2023 TO 02-09-2023	Wheel of retailing; Traditional retail formats vs. modern retail formats in India; Store and non-store based formats
From 04-09-2023 TO 09-09-2023	Cash and carry business - Meaning, nature and scope; Retailing models – Franchiser - franchisee,
From 11-09-2023 TO 16-09-2023	Retailing models- directly owned; Wheel of retailing and retailing life cycle; Co-operation and conflict with other retailers, Test
From 18-09-2023 TO 23-09-2023	Management of Retailing Operations, Solutions of Queries
From 25-09-2023 TO 30-09-2023	Total performance model and its process & significant
From 02-10-2023 TO 07-10-2023	Functions of retail management with practical examples
From 09-10-2023 TO 14-10-2023	Strategic retail management process and its application
From 16-10-2023 TO 21-10-2023	Retail planning - importance and process, Solutions of Queries
From 23-10-2023 TO 28-10-2023	Developing retailing strategies and objectives
From 30-10-2023 TO 04-11-2023	Developing retail action plans, Solutions of Queries
From 06-11-2023 TO 11-11-2023	Pricing strategies and location strategies, Test
From 13-11-2023 TO 18-11-2023	Assignments and Presentation
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN (Odd Session)

SESSION 2023-24

NAME : Dr. Suman Devi

CLASS : B.Com. 3rd Year

SUBJECT : Cost Accounting-I

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Cost Accounting : Meaning, Features, Scope, Techniques, Methods, Objectives, Importance and Limitations
From 31-07-2023 TO 05-08-2023	Costing; cost accountancy; cost centres and profit centres, Difference and similarities of cost accounting system with financial accounting system. Cost: main elements and types
From 07-08-2023 TO 12-08-2023	Material Control: Meaning and objectives of material control, material purchase procedure, fixation of inventory levels- reorder level, Minimum level
From 14-08-2023 TO 19-08-2023	Maximum level, Danger level. EOQ analysis. Methods of Valuing Material Issues. Wastage of material – main types
From 21-08-2023 TO 26-08-2023	Labour Cost Control : Importance, methods of time keeping and Time Booking
From 28-08-2023 TO 02-09-2023	Treatment and control of Labour Turnover, Idle Time, Overtime
From 04-09-2023 TO 09-09-2023	Systems of Wage Payment-Time Wage System, Piece Wage System
From 11-09-2023 TO 16-09-2023	Incentive Wage plans – Individual plans and group plans, Test, Solution of Queries
From 18-09-2023 TO 23-09-2023	Overheads : Meaning and Types, Collection of overhead
From 25-09-2023 TO 30-09-2023	Classification and Allocation of overhead
From 02-10-2023 TO 07-10-2023	Apportionment and Absorption of Overheads
From 09-10-2023 TO 14-10-2023	Main methods of Collection, Classification; Allocation and Apportionment of Overhead
From 16-10-2023 TO 21-10-2023	Unit and output costing : meaning and objectives; cost sheet – meaning and Performa
From 23-10-2023 TO 28-10-2023	Types of cost sheet and preparation of cost sheet; determination of tender price
From 30-10-2023 TO 04-11-2023	Production account – Different types, Solution of Queries
From 06-11-2023 TO 11-11-2023	Reconciliation of cost and financial account: Meaning. Objectives and procedure
From 13-11-2023 TO 18-11-2023	Assignments and Presentation, Test, Solution of Queries
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : Dr. Suman Devi

CLASS :M.Com. 2nd Year

SUBJECT : Corporate Tax

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Meaning of company and Types of companies
From 31-07-2023 TO 05-08-2023	Residential status and incidence of tax on companies
From 07-08-2023 TO 12-08-2023	Computation of Income of company under various heads
From 14-08-2023 TO 19-08-2023	General provisions applicable to companies for computation of gross total income
From 21-08-2023 TO 26-08-2023	General provisions applicable to companies for computation of gross total income with illustrations and Practical
From 28-08-2023 TO 02-09-2023	Deductions from gross total income as applicable to companies
From 04-09-2023 TO 09-09-2023	Computation of tax for various types of companies, Solution of queries
From 11-09-2023 TO 16-09-2023	Provisions of MAT and Assessment of Insurance Companies, Test
From 18-09-2023 TO 23-09-2023	Assessment of Charitable / Educational Institutions
From 25-09-2023 TO 30-09-2023	Assessment of Religious Trust and Political Parties
From 02-10-2023 TO 07-10-2023	Assessment of Non- Residents, Solutions of Queries
From 09-10-2023 TO 14-10-2023	Assessment of cooperative societies
From 16-10-2023 TO 21-10-2023	Assessment of discontinued business
From 23-10-2023 TO 28-10-2023	Double taxation Relief with illustration
From 30-10-2023 TO 04-11-2023	Solution of Problems and queries, Debate, Group discussion
From 06-11-2023 TO 11-11-2023	Advance ruling for non-residents, Solutions of Queries
From 13-11-2023 TO 18-11-2023	Assignments and Presentation, Test
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (ODD)

CLASS: B.Com Ist Sem

SUBJECT: Financial Accounting

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Introduction: meaning, objectives, process, limitations and basic terms of Accounting
From 31-07-2023 TO 05-08-2023	Generally accepted Accounting Principles;
From 07-08-2023 TO 12-08-2023	Double Entry System
From 14-08-2023 TO 19-08-2023	Revision
From 21-08-2023 TO 26-08-2023	Journalizing, Posting and Preparation of trial balance.
From 28-08-2023 TO 02-09-2023	Capital and revenue items; Reserves and Provisions;
From 04-09-2023 TO 09-09-2023	Depreciation: Meaning, causes, accounting procedure,
From 11-09-2023 TO 16-09-2023	Methods of computing depreciation – straight line method and diminishing balance method.
From 18-09-2023 TO 23-09-2023	Methods of computing depreciation: Change of method
From 25-09-2023 TO 30-09-2023	numerical
From 02-10-2023 TO 07-10-2023	Final Accounts with adjustments;
From 09-10-2023 TO 14-10-2023	Rectification of errors: Types
From 16-10-2023 TO 21-10-2023	One sided error and Two sided Error
From 23-10-2023 TO 28-10-2023	Accounting for non-profit organizations;
From 30-10-2023 TO 04-11-2023	Numerical
From 06-11-2023 TO 11-11-2023	Consignment accounts
From 13-11-2023 TO 18-11-2023	Numerical
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Presentation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (ODD)

CLASS: B.Com IIIrd Sem

SUBJECT: Corporate. Law

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Company- Meaning and Characteristics; Features of company; Types of companies,
From 31-07-2023 TO 05-08-2023	advantages and disadvantages of incorporation; Lifting of corporate veil
From 07-08-2023 TO 12-08-2023	Formation of Company: - Promotion of company; Functions of promoter
From 14-08-2023 TO 19-08-2023	importance of promoter; Promoter's remuneration
From 21-08-2023 TO 26-08-2023	legal status of Promoter; Rights of promoters; Duties of promoters; Liabilities of promoters;
From 28-08-2023 TO 02-09-2023	Pre- incorporation contracts, Incorporation and commencement of Business.
From 04-09-2023 TO 09-09-2023	Prospectus: - definition; Public offer, contents; misleading prospectus and its consequences
From 11-09-2023 TO 16-09-2023	Memorandum of Association: - Meaning; importance
From 18-09-2023 TO 23-09-2023	clauses of memorandum of association
From 25-09-2023 TO 30-09-2023	Alteration of Clauses and doctrine of ultra- virus
From 02-10-2023 TO 07-10-2023	Articles of Association: - Meaning; contents
From 09-10-2023 TO 14-10-2023	Alteration of articles of association
From 16-10-2023 TO 21-10-2023	constructive notice and doctrine of indoor management
From 23-10-2023 TO 28-10-2023	Borrowing Powers: Meaning and Restriction
From 30-10-2023 TO 04-11-2023	Ultra-Vires Borrowing
From 06-11-2023 TO 11-11-2023	Debentures: Meaning and Types
From 13-11-2023 TO 18-11-2023	Debenture Stock and Trust Deed
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Presentation

Ankita

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (ODD)

CLASS: B.com IIIrd Sem

SUBJECT: BRF

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Indian Contract Act: - Valid contract and its elements; Void and void able agreements; Void and illegal agreements; Offer and acceptance;
From 31-07-2023 TO 05-08-2023	Contractual capacity of parties; Free consent of parties;
From 07-08-2023 TO 12-08-2023	Lawful consideration and object;
From 14-08-2023 TO 19-08-2023	Agreements expressly declared as void.
From 21-08-2023 TO 26-08-2023	Contingent Contracts: - Quasi contracts; Discharge of contracts: - methods of discharge of contracts;
From 28-08-2023 TO 02-09-2023	. Consequences of Breach of contracts
From 04-09-2023 TO 09-09-2023	Contract of Indemnity and guarantee: - Elements of contract of Indemnity;
From 11-09-2023 TO 16-09-2023	Rights of Indemnity Holder and indemnifier Guarantee: - features of contract of guarantee
From 18-09-2023 TO 23-09-2023	Rights and Liabilities of surely;
From 25-09-2023 TO 30-09-2023	Discharge of surety; Difference between contract of indemnity and Guarantee
From 02-10-2023 TO 07-10-2023	Difference between contract of indemnity and Guarantee.
From 09-10-2023 TO 14-10-2023	Meaning; types of bailment, Termination of bailment, Duties and rights of bailor and bailee.
From 16-10-2023 TO 21-10-2023	Essentials of pledge, who may pledge, Rights of Pawnor and Pawnee.
From 23-10-2023 TO 28-10-2023	Duties of Pawnor and Pawnee.
From 30-10-2023 TO 04-11-2023	Consumer protection Act 1986: - Salient features of consumer Protection Act;
From 06-11-2023 TO 11-11-2023	Rights of consumers; consumer Protection councils;
From 13-11-2023 TO 18-11-2023	Consumer disputes redressal machinery.
From 20-11-2023 TO 25-11-2023	Revision and Presentation
From 27-11-2023 TO 02-12-2023	Revision

Ankita

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24 (ODD)

CLASS: B.com Vth Sem

SUBJECT: FMO

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Indian Money Markets Composition and Structure of Acceptance houses and Discount houses
From 31-07-2023 TO 05-08-2023	Indian Money Markets Composition and Structure of call money market and Recent trends in Indian money market
From 07-08-2023 TO 12-08-2023	Security market- (a) New Issue Market (b) Secondary market; functions and role of stock exchange listing, procedure and legal requirement
From 14-08-2023 TO 19-08-2023	Public issue pricing and marketing, Stock exchange – National Stock Exchange and over the Counter exchangers
From 21-08-2023 TO 26-08-2023	SEBI – Introduction, Role, Its powers, Objectives, Scope & Functions
From 28-08-2023 TO 02-09-2023	Investors Protection:- Grievances concerning stock exchange and dealings and their removal
From 04-09-2023 TO 09-09-2023	Grievance cell in stock exchanges and SEBI, Solutions of Queries
From 11-09-2023 TO 16-09-2023	Company law Board: Press remedy through courts, Test
From 18-09-2023 TO 23-09-2023	Functionaries on stock exchanges:- Brokers, Sub brokers, Market makers
From 25-09-2023 TO 30-09-2023	Functionaries on stock exchanges:- Portfolio Consultants, Institutional Investors, Depository and Jobbers
From 02-10-2023 TO 07-10-2023	Financial Services:- Merchant Banking – Functions and Roles; SEBI guidelines; credit rating – concept, functions, and types
From 09-10-2023 TO 14-10-2023	Role, Policy measures relating to Development Financial Institution in India. Products & Services offered by IFCI and IDBI
From 16-10-2023 TO 21-10-2023	Products & Services offered by IIBI and SIDBI
From 23-10-2023 TO 28-10-2023	Products & Services offered by IDFC and EXIM
From 30-10-2023 TO 04-11-2023	Products & Services offered by NABARD and ICICI
From 06-11-2023 TO 11-11-2023	Meaning and benefits of mutual funds, types, SEBI guidelines.
From 13-11-2023 TO 18-11-2023	Assignments and Presentation, Test, Solution of Queries
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

Ankita

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Ankita

SESSION: 2023-24

CLASS: M.com Ist Sem (P)

SUBJECT: Principle of Management

DATE	TOPICS
From 16-08-2023 TO 19-08-2023	Schools of Management Thought: Scientific, process, human behavior and social system school; Decisions theory school
From 21-08-2023 TO 26-08-2023	Quantitative and system school, Contingency theory of management; Managerial skills. Managerial Functions
From 28-08-2023 TO 02-09-2023	Planning –concept, significance, types; Organizing-concept, principles, theories, types of organizations, authority, responsibility
From 04-09-2023 TO 09-09-2023	Power, delegation, decentralization; Staffing; Directing; coordinating; control- nature, process, and techniques
From 11-09-2023 TO 16-09-2023	Motivation: Process of motivation; Theories of motivation- need hierarchy theory
From 18-09-2023 TO 23-09-2023	Theory X and theory Y, two factor theory, Alderfer's ERG theory of Motivation, Solutions of Queries
From 25-09-2023 TO 30-09-2023	McClelland's learned need theory, Victor Vroom's expectancy theory of Motivation,
From 02-10-2023 TO 07-10-2023	Stacy Adams equity of Motivation, Types of Motivation, Test
From 09-10-2023 TO 14-10-2023	Leadership: concept; Leadership styles, Solutions of Queries, Leadership Theories- Trait theory,
From 16-10-2023 TO 21-10-2023	Harsey and Blanchard's situational leadership theory
From 23-10-2023 TO 28-10-2023	Managerial Grid, Likert's four systems of leadership,
From 30-10-2023 TO 04-11-2023	Behavioral theory and Fiedler's contingency theory, Solutions of Queries
From 06-11-2023 TO 11-11-2023	Interpersonal and Organisational communication, Direct & indirect communication
From 13-11-2023 TO 18-11-2023	Barriers to effective communication, , improving communication, Formal & informal communication, Types of organisational communication,
From 20-11-2023 TO 25-11-2023	Transactional analysis in communication and its importance
From 27-11-2023 TO 02-12-2023	Assignments and Presentation, Test

Ankita

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 ODD

NAME : PREETI ISHTKAN

CLASS : B.COM IST

SUBJECT : BUSINESS COMMUNICATION

DATE	TOPICS
From 24-07-2023 TO 26-07-2023	Basics of Communication, Seven C's of Effective Communication.
From 31-07-2023 TO 02-08-2023	Barriers of Communication
From 07-08-2023 TO 09-08-2023	Ethical Context of Communication, Revision
From 14-08-2023 TO 16-08-2023	Business Communication of Work Place-Letter Writing
From 21-08-2023 TO 23-08-2023	E-Mailing
From 28-08-2023 TO 30-09-2023	Bad News Letter
From 04-09-2023 TO 06-09-2023	Persuasive Written Communication
From 11-09-2023 TO 13-09-2023	Memos, Revision
From 18-09-2023 TO 20-09-2023	Notice, Agenda and Minutes of Meeting
From 25-09-2023 TO 27-09-2023	Report Writing
From 02-10-2023 TO 04-10-2023	Abstract, Summaries and Proposals, Revision
From 09-10-2023 TO 11-10-2023	Reading Skills
From 16-10-2023 TO 18-10-2023	Listening Skills
From 23-10-2023 TO 25-10-2023	Revision
From 30-10-2023 TO 01-11-2023	Note Making
From 06-11-2023 TO 08-11-2023	Persuasive Speaking
From 13-11-2023 TO 15-11-2023	Body Language, Gestures
From 20-11-2023 TO 22-11-2023	Revision
From 27-11-2023 TO 29-11-2023	Revision

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : B.Com. 1st Year

SUBJECT : Business Management

DATE	TOPICS
01-01-2024 TO 06-01-2024	Concept and Nature of Staffing
8-01-2024 TO 13-01-2024	Scope of Staffing and its process, Matching job and people
15-01-2024 TO 20-01-2024	Recruitment and its process
22-01-2024 TO 27-01-2024	Selection and its process, Solution of Queries
29-01-2024 TO 3-02-2024	Types and benefits of Training for employees
5-02-2024 TO 10-02-2024	Motivation process, its nature, types, Financial & Non-Financial Incentives
12-02-2024 TO 17-02-2024	Motivation Theories of Maslow, Herzberg, Mccgregor and Ouchi
19-02-2024 TO 24-02-2024	Leadership: concept and various Leadership styles
26-02-2024 TO 02-03-2024	Leadership Theories, Test, Solution of Queries
04-03-2024 TO 09-03-2024	Concept, Nature, Types and Process of Communication
11-03-2024 TO 16-03-2024	Barriers and Remedies of Communication
18-03-2024 TO 22-03-2024	Concept, Process and Techniques of Effective Control System
01-04-2024 TO 06-04-2024	Concept, Nature and Process of Planned Change
08-04-2024 TO 13-04-2024	Resistance to change, Solution of Queries
15-04-2024 TO 20-04-2024	Emerging horizons of management in a changing environment.
22-04-2024 TO 27-04-2024	Assignments and Presentations, Test
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : B.Com. 3rd Year

SUBJECT : Cost Accounting

DATE	TOPICS
01-01-2024 TO 06-01-2024	Meaning, Uses and Preparation of process account, Treatment of Normal Wastage
8-01-2024 TO 13-01-2024	Treatment of Abnormal Wastage, Abnormal Effectiveness; Treatment of opening and closing stock
15-01-2024 TO 20-01-2024	Joint - Product and By - Product: Main methods of apportionment of Joint cost
22-01-2024 TO 27-01-2024	Inter Process Profit, illustrations, Solution of Queries
29-01-2024 TO 3-02-2024	Meaning, main features and preparation of Contract Account
5-02-2024 TO 10-02-2024	Escalation clause, illustrations, Solution of Queries
12-02-2024 TO 17-02-2024	Illustrations near contract completion, Solution of Queries
19-02-2024 TO 24-02-2024	Illustrations on cost plus contract, Job & Batch costing, Solution of queries, Test
26-02-2024 TO 02-03-2024	Meaning of budget and budgetary control, it as a management tool, limitations of budgetary control
04-03-2024 TO 09-03-2024	Illustrations on Forecasts and budgets, installation of budgetary control system, classification of budgets, fixed and flexible budgeting
11-03-2024 TO 16-03-2024	Performance Budgeting, Zero based budgeting & Responsibility Accounting
18-03-2024 TO 22-03-2024	Meaning, limitations of standard costs and budgeted costs, direct material and direct labour cost variance, Solution of Queries
01-04-2024 TO 06-04-2024	Marginal cost, marginal costing, absorption costing, cost volume profit analysis
08-04-2024 TO 13-04-2024	BEP Analysis, key factors, BEChart, angle of incidence, concept of decision making
15-04-2024 TO 20-04-2024	Determination of sale mix, make or buy decision, solution of queries, Test
22-04-2024 TO 27-04-2024	Assignments and Presentation
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : PREETI ISHTKAN

CLASS : M.COM (P)

SUBJECT : STATISTICAL ANALYSIS FOR BUSINESS

DATE	TOPICS
From 16-08-2023 TO 19-08-2023	Multiple and Partial Correlation
From 21-08-2023 TO 26-08-2023	Multiple Regression Analysis
From 28-08-2023 TO 02-09-2023	Probability Distribution- Binomial and Poisson
From 04-09-2023 TO 09-09-2023	Probability Distribution
From 11-09-2023 TO 16-09-2023	Revision
From 18-09-2023 TO 23-09-2023	Large Sample Test- Z test
From 25-09-2023 TO 30-09-2023	Small Sample Test- T test
From 02-10-2023 TO 07-10-2023	Small Sample Test- F test and revision
From 09-10-2023 TO 14-10-2023	ANOVA
From 16-10-2023 TO 21-10-2023	Non-Parametric Test
From 23-10-2023 TO 28-10-2023	Revision
From 30-10-2023 TO 04-11-2023	Association of Attributes
From 06-11-2023 TO 11-11-2023	Chi-Square Test
From 13-11-2023 TO 18-11-2023	Revision
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision
From 02-12-2023 To 09-12-2023	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : PREETI ISHTKAN

CLASS : M.COM FINAL

SUBJECT : MARKETING CONCEPTS AND DECISIONS

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Introduction of Marketing
From 31-07-2023 TO 05-08-2023	Strategic Marketing Planning
From 07-08-2023 TO 12-08-2023	Marketing Environment
From 14-08-2023 TO 19-08-2023	Market Segmentation, Targeting and Positioning
From 21-08-2023 TO 26-08-2023	Revision
From 28-08-2023 TO 02-09-2023	Consumer Behaviour and decision making
From 04-09-2023 TO 09-09-2023	Customer value, satisfaction and loyalty
From 11-09-2023 TO 16-09-2023	Product concept and classification
From 18-09-2023 TO 23-09-2023	Product planning and new product development
From 25-09-2023 TO 30-09-2023	Revision
From 02-10-2023 TO 07-10-2023	Product branding, packaging and labeling
From 09-10-2023 TO 14-10-2023	Pricing decision
From 16-10-2023 TO 21-10-2023	Marketing communication and promotion
From 23-10-2023 TO 28-10-2023	Promotion decisions
From 30-10-2023 TO 04-11-2023	Revision
From 06-11-2023 TO 11-11-2023	Distribution channels decisions
From 13-11-2023 TO 18-11-2023	Physical distribution decisions
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

27

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : M.Com. F.

SUBJECT : Business Research Methods

DATE	TOPICS
01-01-2024 TO 06-01-2024	Introduction to Business Research: Defining Research; Types of Research-Basic and Applied Research; Process of Research; Features of a Good Research Study
8-01-2024 TO 13-01-2024	Research Applications in Business Decisions. Formulation of the Research Problem and Development of the Research Hypotheses
15-01-2024 TO 20-01-2024	Problem Identification and definition; Process of Problem Identification
22-01-2024 TO 27-01-2024	Developing a research proposal; Formulation of the Research Hypotheses, Solutions of problems & queries
29-01-2024 TO 3-02-2024	Research Design: The Nature of Research Designs; Process of Formulation of Research Design; Classification of Research Designs: Exploratory
5-02-2024 TO 10-02-2024	Two-tiered, Experimental and Descriptive research design, research Design for Hypothesis Testing or Experimental Research Studies: Concept and Classification of Experimental Designs
12-02-2024 TO 17-02-2024	Validity in Experimentation; Factors affecting Internal Validity of Experiment; Factors affecting External Validity of Experiment
19-02-2024 TO 24-02-2024	Methods to Control Extraneous Variables and Environments of Conducting Experiments, Solutions of problems & queries, Test
26-02-2024 TO 02-03-2024	Data Collection Methods: Classification of Data; Research Applications of Secondary and Primary Data; Secondary data sources and usage; Online data sources
04-03-2024 TO 09-03-2024	Qualitative Method of Data Collection: observation method, Content Analysis, Focus Group Method, Personal Interview Method and Projective Techniques; Primary data collection methods
11-03-2024 TO 16-03-2024	Questioning techniques & design procedure, online surveys; Sampling Plan: Universe, Sample vs Census; Sample Frame and Sampling Unit
18-03-2024 TO 22-03-2024	Sampling Design; Sampling Techniques; Sample size Determination; Sampling and Non-Sampling Errors, Solutions of problems & queries
01-04-2024 TO 06-04-2024	Report Writing : Meaning, Functions and Types of Research Report, Steps of Planning Report Writing, Research Report Structure,
08-04-2024 TO 13-04-2024	Principles of Writing, Guidelines for Effective Documentation, Writing and Typing the Report, Research Briefings: Oral Presentation
15-04-2024 TO 20-04-2024	Presentation of Results: Descriptive Presentation, Graphic Presentation, Diagrams, Pictures and Maps, Tabular Presentation, Difficulties in Presentation
22-04-2024 TO 27-04-2024	Assignments and Presentation, Solution of Queries, Test
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

NAME: Dr. PreetiChhillar SESSION: 2023-24 (Even)

CLASS: B.Com IVthSem

SUBJECT: BRF

DATE	TOPICS
01-01-2024 TO 06-01-2024	Indian Partnership Act – Nature of Partnership firm; test of partnership; Duties and Rights of partners; Relations of partners to third parties;
8-01-2024 TO 13-01-2024	position of minor in partnership; Reconstitution of a partnership firm;
15-01-2024 TO 20-01-2024	Registration of firm.
22-01-2024 TO 27-01-2024	Dissolution of firm: - Modes of dissolution; consequences of dissolution of firm;
29-01-2024 TO 3-02-2024	Settlement of accounts after dissolution.
5-02-2024 TO 10-02-2024	Negotiable Instruments Act: - Negotiable Instrument an introduction Promissory notes;
12-02-2024 TO 17-02-2024	Negotiable Instruments Act: Bills of Exchange; cheques
19-02-2024 TO 24-02-2024	Parties to negotiable Instruments; Discharge of parties from Liability
26-02-2024 TO 02-03-2024	Dishonour of Negotiable Instruments.
04-03-2024 TO 09-03-2024	Sales of Goods Act: - Introduction: Formation of contract of sale of Goods
11-03-2024 TO 16-03-2024	Sales of Goods Act: conditions and warranties
18-03-2024 TO 22-03-2024	Transfer of property or ownership
01-04-2024 TO 06-04-2024	Performance of contract- Delivery and Payment
08-04-2024 TO 13-04-2024	Rights of unpaid seller; suits of Breach of contract.
15-04-2024 TO 20-04-2024	RTI Act: features
22-04-2024 TO 27-04-2024	RTI Act: Rights and importance
29-04-2024	Revision
30-04-2024	Assignments

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CLASS: B.Com 2nd Sem

SUBJECT: Business Environment

DATE	TOPICS
01-01-2024 TO 06-01-2024	Business environment – Introduction
8-01-2024 TO 13-01-2024	Analysis and importance of business environment
15-01-2024 TO 20-01-2024	SWOT analysis of different industries
22-01-2024 TO 27-01-2024	Trends in National income
29-01-2024 TO 3-02-2024	Trends in saving and investment
5-02-2024 TO 10-02-2024	Revision and Test
12-02-2024 TO 17-02-2024	Trend in Industrial development
19-02-2024 TO 24-02-2024	Balance of trade and balance of payments
26-02-2024 TO 02-03-2024	Unemployment problem in India
04-03-2024 TO 09-03-2024	Regional imbalances
11-03-2024 TO 16-03-2024	Inflation
18-03-2024 TO 22-03-2024	Parallel economy
01-04-2024 TO 06-04-2024	Industrial sickness and Monetary policy of India
08-04-2024 TO 13-04-2024	Fiscal policy of India and revision assignments
15-04-2024 TO 20-04-2024	Industrial policy and Privatization
22-04-2024 TO 27-04-2024	Assignments and revision
29-04-2024	Revision
30-04-2024	Revision

CLASS: B.Com 2nd Sem

SUBJECT: Organisational Behaviour

DATE	TOPICS
01-01-2024 TO 06-01-2024	Organisational behavior introduction
8-01-2024 TO 13-01-2024	Learning its principles and theories
15-01-2024 TO 20-01-2024	Attitude meaning source and formation
22-01-2024 TO 27-01-2024	Personality- meaning determinants types and theories
29-01-2024 TO 3-02-2024	Revision and presentations
5-02-2024 TO 10-02-2024	Perception- meaning nature and its process
12-02-2024 TO 17-02-2024	Group and group dynamics
19-02-2024 TO 24-02-2024	Team building and development
26-02-2024 TO 02-03-2024	Presentations
04-03-2024 TO 09-03-2024	Case studies
11-03-2024 TO 16-03-2024	Organizational conflict
18-03-2024 TO 22-03-2024	Organizational change
01-04-2024 TO 06-04-2024	Management of change
08-04-2024 TO 13-04-2024	Organizational development process and interventions
15-04-2024 TO 20-04-2024	Presentations and assignments
22-04-2024 TO 27-04-2024	Revision
29-04-2024	Revision
30-04-2024	Revision

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CLASS: B.Com 2ndSem

SUBJECT: Fundamentals of management

DATE	TOPICS
01-01-2024 TO 06-01-2024	Introduction concept and nature of management
8-01-2024 TO 13-01-2024	Evolution of management thoughts
15-01-2024 TO 20-01-2024	Planning – types models, strategic planning and decision making
22-01-2024 TO 27-01-2024	Basic issues in organizing work specialization chain of command delegation
29-01-2024 TO 3-02-2024	Departmentation
5-02-2024 TO 10-02-2024	Leading – recognition of human factor
12-02-2024 TO 17-02-2024	Motivation models and approaches
19-02-2024 TO 24-02-2024	Presentation and revision assignment
26-02-2024 TO 02-03-2024	Leadership styles and behaviour
04-03-2024 TO 09-03-2024	Leadership development
11-03-2024 TO 16-03-2024	Presentation
18-03-2024 TO 22-03-2024	Management control concepts and their process
01-04-2024 TO 06-04-2024	Overview of control techniques and effective control system
08-04-2024 TO 13-04-2024	Evaluating corporate social performance
15-04-2024 TO 20-04-2024	Managing company ethics and social responsibility
22-04-2024 TO 27-04-2024	Revision assignments
29-04-2024	Revision
30-04-2024	Revision

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CLASS: B.Com IVthSem

SUBJECT: Business Statistics

DATE	TOPICS
01-01-2024 TO 06-01-2024	Index numbers I
8-01-2024 TO 13-01-2024	Index number II
15-01-2024 TO 20-01-2024	Time series analysis I
22-01-2024 TO 27-01-2024	Time series analysis II
29-01-2024 TO 3-02-2024	Time series analysis III
5-02-2024 TO 10-02-2024	Revision and test
12-02-2024 TO 17-02-2024	Probability I
19-02-2024 TO 24-02-2024	Probability II
26-02-2024 TO 02-03-2024	Probability distributions I binomial distribution
04-03-2024 TO 09-03-2024	Probability distributions I binomial distribution
11-03-2024 TO 16-03-2024	Probability distributions I binomial distribution
18-03-2024 TO 22-03-2024	Probability distributions II poisson distribution
01-04-2024 TO 06-04-2024	Probability distributions II poisson distribution
08-04-2024 TO 13-04-2024	Probability distributions II poisson distribution
15-04-2024 TO 20-04-2024	Probability distributions III Normal distribution
22-04-2024 TO 27-04-2024	Probability distributions III Normal distribution
29-04-2024	Revision
30-04-2024	Assignments

QWS

CLASS: B.Com 2nd Sem

SUBJECT: Fundamentals of management

DATE	TOPICS
01-01-2024 TO 06-01-2024	Introduction concept and nature of management
8-01-2024 TO 13-01-2024	Evolution of management thoughts
15-01-2024 TO 20-01-2024	Planning – types models, strategic planning and decision making
22-01-2024 TO 27-01-2024	Basic issues in organizing work specialization chain of command delegation
29-01-2024 TO 3-02-2024	Departmentation
5-02-2024 TO 10-02-2024	Leading – recognition of human factor
12-02-2024 TO 17-02-2024	Motivation models and approaches
19-02-2024 TO 24-02-2024	Presentation and revision assignment
26-02-2024 TO 02-03-2024	Leadership styles and behaviour
04-03-2024 TO 09-03-2024	Leadership development
11-03-2024 TO 16-03-2024	Presentation
18-03-2024 TO 22-03-2024	Management control concepts and their process
01-04-2024 TO 06-04-2024	Overview of control techniques and effective control system
08-04-2024 TO 13-04-2024	Evaluating corporate social performance
15-04-2024 TO 20-04-2024	Managing company ethics and social responsibility
22-04-2024 TO 27-04-2024	Revision assignments
29-04-2024	Revision
30-04-2024	Revision

CLASS: B.Com 2nd Sem

SUBJECT: Business Environment

DATE	TOPICS
01-01-2024 TO 06-01-2024	Business environment – Introduction
8-01-2024 TO 13-01-2024	Analysis and importance of business environment
15-01-2024 TO 20-01-2024	SWOT analysis of different industries
22-01-2024 TO 27-01-2024	Trends in National income
29-01-2024 TO 3-02-2024	Trends in saving and investment
5-02-2024 TO 10-02-2024	Revision and Test
12-02-2024 TO 17-02-2024	Trend in Industrial development
19-02-2024 TO 24-02-2024	Balance of trade and balance of payments
26-02-2024 TO 02-03-2024	Unemployment problem in India
04-03-2024 TO 09-03-2024	Regional imbalances
11-03-2024 TO 16-03-2024	Inflation
18-03-2024 TO 22-03-2024	Parallel economy
01-04-2024 TO 06-04-2024	Industrial sickness and Monetary policy of India
08-04-2024 TO 13-04-2024	Fiscal policy of India and revision assignments
15-04-2024 TO 20-04-2024	Industrial policy and Privatization
22-04-2024 TO 27-04-2024	Assignments and revision
29-04-2024	Revision
30-04-2024	Revision

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : PREETI ISHTKAN

CLASS : M.COM FINAL

SUBJECT : COST ACCOUNTING STANDARD AND REPORTING

DATE	TOPICS
01-01-2024 TO 06-01-2024	ICAI : Introduction, Objectives, History, CASB : Introduction, Constitution, Objectives, GACAP : Introduction, Objectives, Scope, Nature, Conceptual Framework of GACAP
8-01-2024 TO 13- 01-2024	Cost Accounting Standards : Need, Process to Issue Standards, Overall Recommendations of B.B Goyal Expert Committee
15-01-2024 TO 20-01- 2024	Cost Accounting Standard 1, Cost Accounting Standard 2, Cost Accounting Standard 3, Cost Accounting Standard 4, Cost Accounting Standard 5
22-01-2024 TO 27-01-2024	Cost Accounting Standard 6, Cost Accounting Standard 7, Cost Accounting Standard 8, Cost Accounting Standard 10, Cost Accounting Standard 11
29-01-2024 TO 3- 02-2024	Cost Accounting Standard 12, Cost Accounting Standard 13, Cost Accounting Standard 15, Cost Accounting Standard 16, Cost Accounting Standard 18
5-02-2024 TO 10- 02-2024	Cost Accounting Standard 19, Cost Accounting Standard 9, Cost Accounting Standard 14, Cost Accounting Standard 17, Cost Accounting Standard 20
12-02-2024 TO 17-02-2024	Cost Accounting Standard 21, Cost Accounting Standard 22, REVISION
19-02-2024 TO 24-02-2024	Cost Audit : Meaning, Objectives, Origin in India, Types of Cost Audit, Scope of Cost Audit, Advantages
26-02-2024 TO 02-03-2024	Cost Audit Programmes, Cost Audit under Companies Act 2013, General Features of Cost Audit Records
04-03-2024 TO 09-03-2024	Companies Cost Records and Audit Rules, 2014, Cost Auditor : Appointment, Features, Remuneration, Powers, Duties of Cost Auditors, Reporting of Fraud by Auditors
11-03-2024 TO 16-03-2024	CAASB : Introduction, Composition, Process to Issue of Audit Standard and Guidelines
18-03-2024 TO 22-03-2024	Process to Issue Guidance Notes, Cost Audit Standard 101
01-04-2024 TO 06-04-2024	Cost Audit Standard 102, Cost Audit Standard 103
08-04-2024 TO 13-04-2024	Cost Audit Standard 104
15-04-2024 TO 20-04-2024	REVISION
22-04-2024 TO 30-04-2024	REVISION

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : PREETI ISHTKAN

CLASS : B.COM FINAL Yr.

SUBJECT : AUDITING

DATE	TOPICS
01-01-2024 TO 06-01-2024	Auditing : Meaning, Objectives and Importance
8-01-2024 TO 13- 01-2024	Types of Auditing
15-01-2024 TO 20-01-2024	Audit Process : Internal Control and Internal Check
22-01-2024 TO 27-01-2024	Internal Audit and Audit Programmer
29-01-2024 TO 3- 02-2024	Revision
5-02-2024 TO 10- 02-2024	Audit Process : Routine Checking, Vouching
12-02-2024 TO 17-02-2024	Verification, Valuation of Assets and Liabilities
19-02-2024 TO 24-02-2024	Revision
26-02-2024 TO 02-03-2024	Audit of Public Company: Qualification and Appointment of Company Auditors, Powers, Duties and Liabilities of Auditors
04-03-2024 TO 09-03-2024	Audit of Depreciation and Reserves, Divisible profits and dividends
11-03-2024 TO 16-03-2024	Revision
18-03-2024 TO 22-03-2024	Audit Reports: Meaning , Objectives and Contents
01-04-2024 TO 06-04-2024	Types of Audit Reports
08-04-2024 TO 13-04-2024	Investigation : Meaning, Nature and Objectives
15-04-2024 TO 20-04-2024	Revision
22-04-2024 TO 27-04-2024	Revision
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : Dr. Suman Devi

CLASS :M.Com. 1st Year

SUBJECT : Managerial Economics

DATE	TOPICS
From 16-08-2023 TO 19-08-2023	Nature, Scope and Significance of Managerial Economics
From 21-08-2023 TO 26-08-2023	Managerial Economics Relationship with other Disciplines and Role of Managerial Economics in Decision Making
From 28-08-2023 TO 02-09-2023	Fundamental economic concepts: Consumer Behaviour and Demand Analysis, Solutions of Queries
From 04-09-2023 TO 09-09-2023	Cardinal and Ordinal Approaches to Consumer Behaviour, Demand Estimation and Forecasting.
From 11-09-2023 TO 16-09-2023	Managerial uses of Production Function, Short Run and Long Run Production Analysis, Isoquants
From 18-09-2023 TO 23-09-2023	Optimal Combination of Inputs, Empirical Estimation of Production Functions; Traditional and Modern Theory of Cost in Short and Long Runs
From 25-09-2023 TO 30-09-2023	Economies of Scale and Economies of Scope, Empirical Estimation of Cost Function
From 02-10-2023 TO 07-10-2023	Behaviour of Firm under various market situations: Prisoner's Dilemma – Price and Non-price Competition and Test
From 09-10-2023 TO 14-10-2023	Macro economics: Meaning, nature and scope; circular flow of income; multiplier
From 16-10-2023 TO 21-10-2023	Accelerator and marginal efficiency of capital. Economic growth: measurement and determinants
From 23-10-2023 TO 28-10-2023	Inflation: definition, types and strategies to counter inflation, Solutions of Queries
From 30-10-2023 TO 04-11-2023	Budgets and budgetary deficits; deficit financing; Public debt operations and its management
From 06-11-2023 TO 11-11-2023	Balance of payment management, management of internal and external balance, balance of deficit management; foreign exchange reserves
From 13-11-2023 TO 18-11-2023	Foreign exchange rate management and its role in managerial decision making; foreign exchange flow
From 20-11-2023 TO 25-11-2023	Business cycles and its relevance to managerial economist, Solution of problems and queries, Test
From 27-11-2023 TO 02-12-2023	Assignments and Presentation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN (odd session)

SESSION 2023-24

NAME : Dr. Suman Devi

CLASS :B.Com. 1st Year

SUBJECT : Business Management-I

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Business: concept, nature and spectrum of business activities
From 31-07-2023 TO 05-08-2023	Difference between business, profession and employment
From 07-08-2023 TO 12-08-2023	Types of business systems and business objectives
From 14-08-2023 TO 19-08-2023	Types of utilities created by business, Importance of business
From 21-08-2023 TO 26-08-2023	Management: Introduction, concept, nature, process and significance
From 28-08-2023 TO 02-09-2023	Classical thoughts of Management
From 04-09-2023 TO 09-09-2023	Neo-Classical thoughts of Management, Solutions of Queries
From 11-09-2023 TO 16-09-2023	Modern/Contingency thoughts of Management
From 18-09-2023 TO 23-09-2023	Solutions of Problems, Test and Group Discussion
From 25-09-2023 TO 30-09-2023	Planning: concept, types and process
From 02-10-2023 TO 07-10-2023	Decision Making: concept and process, Solutions of Queries
From 09-10-2023 TO 14-10-2023	Management by objectives, its process and significant
From 16-10-2023 TO 21-10-2023	Corporate Planning and Strategic Formulation.
From 23-10-2023 TO 28-10-2023	Organizing: concept, nature, process and significance
From 30-10-2023 TO 04-11-2023	Authority and Responsibility relationship, Departmentation
From 06-11-2023 TO 11-11-2023	Centralization and Decentralization, Firms of Organizing structure
From 13-11-2023 TO 18-11-2023	Assignments and Presentation, Test, Solutions of Queries
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision, Solutions of Queries & doubts

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : M.Com. F. **SUBJECT :** Corporate Tax Planning & Management

DATE	TOPICS
01-01-2024 TO 06-01-2024	Corporation Tax: Meaning of tax, Tax evasion, Tax avoidance, Tax planning
8-01-2024 TO 13-01-2024	Tax management, Need for tax planning, Precautions in tax planning, Limitations of tax planning
15-01-2024 TO 20-01-2024	Tax planning for new business, Tax planning with reference to location and illustrations
22-01-2024 TO 27-01-2024	Tax planning with reference to nature and different forms of organization of new business and illustrations
29-01-2024 TO 3-02-2024	Tax provisions relating to free trade zones, infrastructure sector, backward areas
5-02-2024 TO 10-02-2024	Tax issues relating to amalgamations: Meaning and types of amalgamation and illustrations
12-02-2024 TO 17-02-2024	Tax incentives of amalgamation to amalgamating company, amalgamated company and shareholders of amalgamating company
19-02-2024 TO 24-02-2024	Tax planning with reference to amalgamation of companies, solutions of queries and Test
26-02-2024 TO 02-03-2024	Tax Planning and Financial Management Decisions: Tax Planning relating to capital structure decisions
04-03-2024 TO 09-03-2024	Tax Planning relating to Dividend policy, Inter corporate Dividends, Bonus share and Bonus debentures,
11-03-2024 TO 16-03-2024	Tax planning in respect of own or lease. Tax planning regarding Managerial Remuneration
18-03-2024 TO 22-03-2024	Illustrations and practical on lease & buy decision, solution of queries
01-04-2024 TO 06-04-2024	Tax planning and Financial Management Decisions: Tax planning in respect of sale of assets used for scientific research
08-04-2024 TO 13-04-2024	Make or buy decisions, Repair replace, Renewal or renovation of an asset, Shut down or continue decisions. Tax planning in respect of selling in domestic or foreign market
15-04-2024 TO 20-04-2024	Tax planning in respect of Tax Incentives to Exporters, solution of queries, Test
22-04-2024 TO 27-04-2024	Assignments and Presentation
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : PREETI ISHTKAN

CLASS : B.COM IIInd YEAR

SUBJECT : CORPORATE ACCOUNTING

DATE	TOPICS
From 14-09-2023 TO 16-09-2023	Issue of Shares
From 21-09-2023 TO 23-09-2023	Issue of Shares
From 28-09-2023 TO 30-09-2023	Redemption of preference shares
From 05-10-2023 TO 07-10-2023	Issue of Debentures
From 12-10-2023 TO 14-10-2023	Redemption of debentures
From 19-10-2023 TO 21-10-2023	Redemption of debentures
From 26-10-2023 TO 28-10-2023	Final Accounts of companies
From 02-11-2023 TO 04-11-2023	Final Accounts of companies
From 09-11-2023 TO 11-11-2023	Valuation of Goodwill
From 16-11-2023 TO 18-11-2023	Valuation of Goodwill
From 23-11-2023 TO 25-11-2023	Valuation of Shares
From 30-11-2023 TO 02-12-2023	Valuation of Shares
From 07-12-2023 To 09-12-2023	Profit and Loss prior to incorporation and after incorporation

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : PREETI ISHTKAN

CLASS : M.COM FINAL

SUBJECT : COST ACCOUNTING AND COST MANAGEMENT

DATE	TOPICS
From 24-07-2023 TO 29-07-2023	Modern technique of Inventory Management
From 31-07-2023 TO 05-08-2023	Material Requirement Planning-I
From 07-08-2023 TO 12-08-2023	Revision
From 14-08-2023 TO 19-08-2023	Enterprise Resource Planning
From 21-08-2023 TO 26-08-2023	Back Flush Costing
From 28-08-2023 TO 02-09-2023	Revision
From 04-09-2023 TO 09-09-2023	Manufacturing Resource Planning-II
From 11-09-2023 TO 16-09-2023	Lean Accounting
From 18-09-2023 TO 23-09-2023	Revision
From 25-09-2023 TO 30-09-2023	Process Costing
From 02-10-2023 TO 07-10-2023	Revision
From 09-10-2023 TO 14-10-2023	Cost Control Accounts
From 16-10-2023 TO 21-10-2023	Revision
From 23-10-2023 TO 28-10-2023	Integrated Cost Accounts
From 30-10-2023 TO 04-11-2023	Revision
From 06-11-2023 TO 11-11-2023	Uniform Costing and Inter-Firm Comparison
From 13-11-2023 TO 18-11-2023	Revision
From 20-11-2023 TO 25-11-2023	Revision
From 27-11-2023 TO 02-12-2023	Revision

GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : M.Com. P.

SUBJECT : Management Accounting

DATE	TOPICS
01-01-2024 TO 06-01-2024	Management Accounting-An Introduction: Nature & Scope, Financial Accounting vs. Cost Accounting vs. Management Accounting
8-01-2024 TO 13-01-2024	Functions, Techniques, Principles; Scope; Utility; Limitations and Essentials for Success of Management Accounting
15-01-2024 TO 20-01-2024	Position, Role and Responsibilities of Management Accountant
22-01-2024 TO 27-01-2024	Budgetary Control: Managerial Control Process; Benefits; Limitations, Solution of Queries
29-01-2024 TO 3-02-2024	Installation of the System; Classification of the Budgets; Preparation of different types of Budgets
5-02-2024 TO 10-02-2024	Illustrations on Performance Budget and Zero-Base Budgeting
12-02-2024 TO 17-02-2024	Illustrations on Performance Budget and Zero-Base Budgeting, budgets
19-02-2024 TO 24-02-2024	Lease Financing – Lease or buy decision; Evaluation of Lease methods
26-02-2024 TO 02-03-2024	Illustrations on Lease Financing, Solution of Queries, Test
04-03-2024 TO 09-03-2024	Contemporary issues in Management-Accounting: Value Chain analysis
11-03-2024 TO 16-03-2024	Activity Based Accounting; Quality Costing, Solution of Queries
18-03-2024 TO 22-03-2024	Target and LifeCycle Costing, Decisions Involving Alternate Choices: Cost Concepts Associated with Decision-making
01-04-2024 TO 06-04-2024	Evaluation Process; Specific Management Decisions – Make or buy; Expand or buy; Expand or Contract; Change vs. Status Quo; Retain or Replace; Exploring New Markets
08-04-2024 TO 13-04-2024	Optimum Product Mix; Adding and Dropping a Product. Responsibility Accounting – Principles; Definition; Types of Responsibility Centers; Pre-requisites; Utility
15-04-2024 TO 20-04-2024	Reporting to Management- Steps for Effective Reporting; Requisites of Ideal Report; Types of Reports; Uses
22-04-2024 TO 27-04-2024	Assignments and Presentation, Solution of Queries, Test
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24 (Even Semester)

NAME : Dr. Suman Devi

CLASS : B.Com. 2nd Year

SUBJECT : Secretarial Practices

DATE	TOPICS
01-01-2024 TO 06-01-2024	Meaning, definitions, functions and duties of Secretary
8-01-2024 TO 13- 01-2024	Responsibilities, powers, appointment procedure of Secretary
15-01-2024 TO 20-01- 2024	Qualifications and disqualifications of Secretary
22-01-2024 TO 27-01-2024	Position and removal of Secretary, Solution of Queries
29-01-2024 TO 3- 02-2024	Duties of Secretary regarding formation of M/A and A/A and their alteration
5-02-2024 TO 10- 02-2024	Duties of secretary regarding issue of share certificate,
12-02-2024 TO 17-02-2024	Duties of secretary regarding issue of share warrant and share stock
19-02-2024 TO 24-02-2024	Duties of secretary regarding call-in –arrear, forfeiture and re-issue of shares
26-02-2024 TO 02-03-2024	Duties of secretary regarding transfer and transmission of share, Test
04-03-2024 TO 09-03-2024	Duties of Secretary regarding meetings, Solution of Queries
11-03-2024 TO 16-03-2024	Requisites of a valid meeting, Solution of Queries
18-03-2024 TO 22-03-2024	Secretarial duties regarding meetings of shareholders
01-04-2024 TO 06-04-2024	Secretarial duties Meeting of Board of directors, Solution of Queries
08-04-2024 TO 13-04-2024	Company Secretary and motion and Resolution
15-04-2024 TO 20-04-2024	voting and proxy, Solution of Queries, Test
22-04-2024 TO 27-04-2024	Assignments and Presentation
29-04-2024	Revision
30-04-2024	Revision

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GOVT. COLLEGE SAMPLA, ROHTAK

LESSON PLAN

SESSION 2023-24

NAME : PREETI ISHTKAN

CLASS : B.COM FINAL

SUBJECT : INTRTNATIONAL TRADE

DATE	TOPICS
From 24-07-2023 TO 26-07-2023	International Business and trade-An Introduction
From 31-07-2023 TO 02-08-2023	International Business Environment-Concept and Components
From 07-08-2023 TO 09-08-2023	Risk in International Business
From 14-08-2023 TO 16-08-2023	Globalisation, Revision
From 21-08-2023 TO 23-08-2023	Modes of entering into international business
From 28-08-2023 TO 30-09-2023	Foreign investment and impact of FDI
From 04-09-2023 TO 06-09-2023	Multinational Enterprises
From 11-09-2023 TO 13-09-2023	Foreign exchange and exchange rate
From 18-09-2023 TO 20-09-2023	Balance of payment, Revision
From 25-09-2023 TO 27-09-2023	Classical theory of International trade
From 02-10-2023 TO 04-10-2023	Modern theory of International trade
From 09-10-2023 TO 11-10-2023	Control mechanism for International Business and Government intervention
From 16-10-2023 TO 18-10-2023	WTO
From 23-10-2023 TO 25-10-2023	IMF, Revision
From 30-10-2023 TO 01-11-2023	World Bank
From 06-11-2023 TO 08-11-2023	International Marketing-I
From 13-11-2023 TO 15-11-2023	International Marketing-II
From 20-11-2023 TO 22-11-2023	Revision
From 27-11-2023 TO 29-11-2023	Revision